

# CALIFORNIA ENTERPRISE DEVELOPMENT AUTHORITY

## MINUTES

### Joint Annual/Voting Members Meeting \*\*\*TELECONFERENCE MEETING \*\*\* Friday, June 18, 2010

#### Teleconference Locations

Park Tower  
980 9th Street  
Sacramento, CA 95811

City of Lancaster  
City Hall  
44933 Fern Avenue  
Lancaster, CA 93534

#### Call to Order

Wayne Schell, Board Chair of the California Enterprise Development Authority, called the meeting to order at 9:30 am.

#### Roll Call

Members Present: Kathy Millison  
Wayne Schell  
Cindy Trobitz-Thomas

CEDA Staff Present: Mona Dmitrenko  
Michelle Stephens

Public Present: none

#### Executive Director Report

**Update on 2009-2010 activities:** Executive Director of the California Enterprise Development Authority shared with the board the most current information on the Recovery Zone Bond legislation. There was also a discussion of the difference between Facility bonds, which are for private borrowers and Economic Development bonds, which are for public borrowers. Ms. Dmitrenko noted that the public sector bonds can be purchased by banks, a process called private placement, which privatizes the bonds. Economic Development bonds are charged with the market rate but every quarter, 45% of the interest charges are rebated thus resulting in a savings for the borrower. Board Chair, Wayne Schell said that CEDA should advertise this opportunity to cities throughout California. Everyone was in agreement that this should happen.

**Budget Update:** Ms. Dmitrenko referenced the fact that IDB loan activity did not materialized in the past year as expected. She also mentioned that the difficulty in obtaining a letter of credit greatly hindered the process. As a result of these challenges, CEDA did not make as much revenue as intended. She also highlighted the fact that the 501 (c)3 bond activity continues to be strong. This activity is expected to continue through the end of 2010 unless the bond provision of the American Recovery and Reinvestment Act is extended.

**2010-2011 Work Program:** Ms. Dmitrenko reviewed upcoming deals in the next quarter and expressed optimism that this year will yield many bond financing opportunities. She also noted that she would continue her outreach to California communities in the next year to publicize the work CEDA does and to reach as many businesses as possible.

#### Other Business

No other business

#### Public Comment

There was no public comment made.

Board Chair, Wayne Schell adjourned the meeting at 9:55 am.